



Position Announcement:

REGIONAL OUTREACH COORDINATOR II, WESTERN TIDEWATER BRANCH

Application Dates:

November 1, 2020 (open) to November 20, 2020 (close)

Resumes will be reviewed on rolling basis until position is filled.

About Us:

Since 1981, the Foodbank of Southeastern Virginia and the Eastern Shore, a member of Feeding America™ and the Federation of Virginia Food Banks, has been providing food for hungry people throughout Southeastern Virginia and on the Eastern Shore. In support of our mission, which is “leading the effort to eliminate hunger in our community” - the Foodbank has distributed over 300 million meals throughout our 4,745 square mile service area, which includes the cities of Norfolk, Portsmouth, Chesapeake, Suffolk, Franklin and Virginia Beach as well as the counties of Southampton, Northampton, Sussex, Isle of Wight and Accomack. For up-to-date information on the Foodbank, visit www.foodbankonline.org, Facebook, or Twitter.

About the Opportunity:

The Foodbank of Southeastern Virginia and the Eastern Shore is looking for an energetic, innovative and goal-oriented professional to fill a new role as **Regional Outreach Coordinator II** for the Western Tidewater Branch located in Franklin, Virginia. Reporting directly to the Western Tidewater Branch Manager, the **Regional Outreach Coordinator II** will play an integral part in managing service-delivery and capacity-building support for feeding partners operating food pantries, soup kitchens, emergency shelters and senior or child nutrition programs in Suffolk, Franklin and the counties of Southampton, Isle of Wight and Sussex. The **Regional Outreach Coordinator II** will also participate in collective impact efforts with nontraditional partners that are working to address the root causes and consequences of food insecurity.

Additionally, the **Regional Outreach Coordinator II** will assist with resource development efforts, including volunteer recruitment/recognition/retention, prospect research for corporate, foundation or government funding and reporting for institutional donors. Finally, the position will provide critical support for our efforts to close the “[Meal Gap](#)” in the City of Franklin and Southampton County by 2022 with support from a three-year grant that is helping to establish a permanent “Community Produce Hub” in Western Tidewater.

About You:

- Are you a team player with a passion for supporting a mission-driven culture that is focused on transformative change for people facing hunger and experiencing food insecurity?
- Are you a team player with experience developing and implementing outcomes-based services for vulnerable populations, including children, seniors and low-income families?
- Are you a team player with experience leveraging technology platforms to track and analyze data for continuous improvement efforts?
- Are you a team player with strong communication skills that can be leveraged to write effective grant proposals and reports?

- Are you a team player with a collaborative and entrepreneurial approach to managing relationships with stakeholders from diverse backgrounds?

If you answered yes to these questions, this could be an ideal opportunity for you!

Work Considerations:

This is a full-time, non-exempt position **based in Franklin, Virginia** and will require some remote work to ensure proper social distancing and adherence to safety precautions for our organization due to the COVID-19 pandemic.

Educational Achievement(s):

- Required: Bachelor's degree in business administration, public health, human services, social work or other related field of study or equivalent combination of relevant education and work experience.
- Preferred: Master's degree in macro social work or public administration.

Experience Requirements:

- Required: 5 years of progressive experience with increasingly responsible positions in the public or private sector; excellent verbal and written communication skills, as well as exceptional time management skills; strong organizational skills and ability to multi-task; eagerness to promote a diverse and inclusive workplace through a keen ability to interact effectively with individuals of diverse backgrounds, experiences, and personalities; superior ability to develop and sustain positive relationships with team members, volunteers, and other stakeholders.
- Preferred: Prior professional experience with non-profit organizations or food/beverage industry desired.

Compensation and Benefits:

A competitive salary with paid time off, matching retirement contributions, and employer-sponsored health benefits for individuals and their families are just a few of the incentives that make this an exciting opportunity.

If Interested: Forward a cover letter, resume, and 5-year salary history to orfreclruiting@foodbankonline.org no later than November 20, 2020. Submissions will be reviewed on a rolling basis until the position is filled. We are unable to accept telephone calls and in-person visits or respond via email to outreach about this position.

The Foodbank of Southeastern Virginia and the Eastern Shore is an Equal Opportunity Employer. The Foodbank encourages applications from qualified persons of every race, ethnicity, national origin, religion, sex, age, veteran status, sexual orientation, and disability.

