A new phrase has worked its way into the global lexicon over the past two years, “the new normal,” and it has taken on expanded meaning as we continue living through the COVID-19 pandemic.

When the pandemic began, the Foodbank had to quickly pivot and adopt new ways to serve our community. We all wondered what the new normal would look like. As we ended FY 2021 still adapting to the impacts of the pandemic—significant declines in our volunteer base, donated food product, and partner agency network combined with significant increases in the numbers of our neighbors experiencing food insecurity—we started asking ourselves when the new normal would finally arrive.

Despite the challenges, this year has been a year of tremendous transformation for the Foodbank. Our community continued its incredible outpouring of support. Businesses, organizations, and individuals realized that the need was still great, and they ensured that it was met. For that, we are certainly grateful.

We overcame obstacles and adapted our practices to meet the need, using drive-thru distributions. We launched new programs to continue transforming our food banking model to address the root causes of food insecurity, including racial disparities. We launched a new 757 Mobile Market, a farmer’s market on wheels, that now travels into communities most disparately impacted by food insecurity.

Moreover, we bolstered our advocacy efforts, and along with our partners, scored a huge “win” with the expansion of SNAP eligibility for families to 200 percent of the federal poverty level vs. the previous 130 percent. We began construction on our new Western Tidewater Branch and Community Produce Hub in Franklin. We also grew our food hubs on the Eastern Shore, in Portsmouth and Norfolk, expanding services provided to help our neighbors struggling with food insecurity move toward self-sufficiency.

We recently bid farewell to our President and CEO Dr. Ruth Jones Nichols, and welcomed our Interim CEO, Jaynee Day, who comes to us with 30 years of food banking experience and will help guide the organization through our leadership transition.

At this incredible time of transformation, we know one thing for certain. Whatever the “new normal” is, with your support we can end hunger in our community.

With sincerest gratitude,

Jaynee K. Day
Interim President and CEO

Tonya Walley
Board Chair
This past fiscal year, we were still in a time of rapid change as we responded to the pandemic and economic crisis. We remained committed to continuing services and delivering targeted support to the most vulnerable populations in cities and counties throughout Southeastern Virginia and the Eastern Shore. All the while, we maintained our advocacy efforts to promote hunger-relief programs for vulnerable adults and children.

**ELECTED OFFICIALS’ ENGAGEMENT DAY**

2020 marked our 10th Annual Elected Officials’ Engagement Day. We hosted a Virtual Forum entitled, “Racial Disparities in Food Equity & Access” with Congresswoman Elaine Luria and members of the Virginia General Assembly to address barriers to becoming food secure and attaining equitable nutritional outcomes. Delegates Alex Askew, Clinton Jenkins, and Don Scott shared valuable insight on food access in their districts. Mobilizing local and state officials is vital in advocating for food access and raising awareness about hunger.

Following the forum, we hosted our first-ever virtual adaptation of the Racial Wealth Gap Learning Simulation, an interactive tool that helps people understand the connections among racial equity, hunger, poverty, and wealth.

**SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM (SNAP)**

For some, the Supplemental Nutrition Assistance Program (SNAP) is the most viable option for consistent access to healthy, nutritious food. As demand continues to rise, we recognize that food banks alone cannot close the meal gap for the 130,000+ individuals in our service area who are facing food insecurity. SNAP provides nine meals for every one meal provided by the Foodbank. SNAP also bolsters the economy. Studies show that for every dollar of SNAP benefits spent, $1.70 is returned to the local economy. In FY 2021, our foodbank enabled 1,200 SNAP applications. This generated more than $2.4 million in SNAP benefits, provided more than 795,000 meals to our neighbors, and returned more than $3.8 million to the local economy.

**PUBLIC POLICY/LEGISLATIVE AGENDA**

During FY 2021, the federal and charitable response was enormous and critical in mitigating a COVID-induced surge in food insecurity. We focused our efforts more heavily on state-level priorities that would ensure increased access to healthy nutritious food for seniors, children, and families. We advocated throughout the Virginia General Assembly to support passage of the following:

- **Virginia Agriculture Food Assistance Program** - Through VFAP, the Virginia Department of Agriculture and Consumer Services [VDACS] provides funding to charitable food assistance organizations across the state to cover the costs associated with harvesting, processing, packaging, and transporting surplus products including fruits, vegetables, eggs, dairy, poultry, and grains.

- **Protect Temporary Assistance for Needy Families (TANF) Funding** - Virginia’s food banks responded to the economic crisis and quickly reached those in need because of the support of the Commonwealth and the $3 million TANF grant approved by the General Assembly. Our goal is to renew this funding.

- **Broad-based Categorical Eligibility** - This allows households/individuals to be eligible for SNAP if they are already eligible for TANF or certain other benefits. In passing this bill, eligibility for SNAP was raised to 200 percent of the federal poverty level (increased from 130 percent), full-time college students became eligible, and the asset test (requiring less than $2,500 in savings) was lifted resulting in more than 25,000 more families being eligible for SNAP.

- **Support increased funding for Virginia Food Access Investment Fund** – This bill was passed in 2020, but funding for the Fund was not fully appropriated. Although there was a funding gap of $4.75 million, the Governor did use the appropriated $1.25 million to provide 15 grants to expand the number of retailers and entrepreneurs providing access to nutritious fruits and vegetables and SNAP incentives in systemically under-resourced communities and bridge the gaps in our food supply system, especially in food deserts.

*We remained committed to continuing services and delivering targeted support to the most vulnerable populations...*
Extraordinary Effort,
Extraordinary People
This year, we continued to experience a tremendous outpouring of individual, organizational, and corporate support via donations, grants, and government relief programs. At the same time, dozens of our feeding agency partners remained closed, and volunteers—who are vital to our ability to distribute food—remained sidelined as their employers or their own health concerns kept them from returning. Moreover, the number of our neighbors experiencing food insecurity continued to rise. Despite these challenges, we managed to distribute a record 19.1 million pounds of food, which could not have happened without the efforts of some everyday heroes.

**Volunteers**

At the onset of the pandemic, we went from 150 volunteers a week to zero. During the early months of the fiscal year, staff filled in where they could—some working seven days a week—with much-needed assistance coming from members of CERT (Community Emergency Response Team) and veteran-supported Team Rubicon who put in countless hours until safety protocols could be established and government restrictions eased.

"It has been difficult to find volunteers because military, schools, businesses, and organizations were not allowed to volunteer," says Volunteer Manager Stephanie Gordon. "Much of the year, the Navy was under code 'Orange,' which meant they were only allowed to go to work and go home. Seniors were not volunteering because of health risks, and we certainly did not want them to put themselves in danger. Things are slowly coming back around but we still ended the year with a significant volunteer deficit. Prior to the pandemic we had more than 8,600 volunteers. Throughout FY 2021 that number stood at just under 3,300."

As restrictions were modified, the U.S. Navy once again provided a much-needed lift in volunteer hours. Between July 1, 2020 and June 30, 2021, 260 sailors delivered 1,500 volunteer hours, packing boxes for drive-thru distributions, meals for seniors, and backpacks for children. Along with a small corps of dedicated volunteer team-leaders, they stood in the gap, enabling the Foodbank to ensure that those struggling with so much during the health and economic crisis had food on their tables.

**Finding Food**

The Foodbank would serve significantly fewer people without the generous donations of grocers and other retailers. During this fiscal year, however, those donations could not keep up with the demand.

With a severely damaged supply chain, there has simply not been enough product available to donate. Facing that reality, the Foodbank had no choice but to purchase an unprecedented amount of food, working around the clock to locate product available for sale. Even then, delivery was problematic and rising food prices meant each dollar bought less product.

"Overseas ships were not being unloaded or even entering the ports," says Product Sourcing Manager Jeff Wolfe. "We were scrambling to buy product because our food rescue donations came to a standstill. Lead time went from three to four weeks to four to six months or longer, and prices just kept rising. For example, we ordered two loads of mac and cheese in March of 2020, one to be delivered in April and one in October. The first load came in October and the second load was delivered in January of 2021. Prices were also going up. We purchased corn back in 2018 at $13.01 per case. Now it's $26.20."

Despite food purchase costs that soared from $1.8 million to $4.9 million from FY 2020 to FY 2021, the community’s support enabled the Foodbank to continue nourishing our neighbors who struggled with food insecurity, providing them with healthy, nutritious meals.
With increased demand for food and fewer volunteers, how did we manage to meet the need? It happened because 3300 volunteers did step up during the year to help and the partner agencies that remained active distributed more, a lot more. Here is a small sampling of the people and partners that allowed the Foodbank of Southeastern Virginia and the Eastern Shore to distribute more than 19 million pounds of food during the past fiscal year.

MECHELE HAIRSTON

Each morning, Mechele Hairston rises at 4:00 a.m., leaves her Norfolk home, and heads to Solid Rock Worldwide Outreach Ministries in Chesapeake where she serves as the volunteer food pantry coordinator. After two or three hours, she returns back to Norfolk to begin the second part of her day as a second grade teacher at Lake Taylor Elementary School. Eight hours later, she turns around and goes back to the food pantry. She has done this every day, week in and week out, for the past 13 years.

On any given week, Mechele volunteers between 30 to 35 hours of her time. Three of her four children are now grown, but all have lent a hand throughout the years, often falling asleep in the church sanctuary as their mother continued to work. Why such dedication? “It just comes natural,” says Mechele. “I sometimes wonder why God has me in this place. I’m not a big talker.”

While she may not be a big talker, Mechele’s actions speak louder than her words. Collaborating with a team of volunteers and other partners, including the Foodbank of Southeastern Virginia and the Eastern Shore, her church feeds about 200 families a week at their Chesapeake location. Every Saturday, they stage another distribution in the Camelot section of the city that feeds 200 more families. And every third Saturday, they partner with The Banks at Berkley and the Foodbank to feed people in the Berkley section of Norfolk, where they serve up to 500 families. Topping it all off, Solid Rock Worldwide Outreach Ministry holds an annual event called the Turkey Trailer: A Day of Giving Back, where the team gives out about 2,000 meals for the Thanksgiving holiday.

JON FRANKEL

An active-duty Chief in the U.S. Navy, Jon brings a level of energy and efficiency to his Foodbank service that is a marvel to behold. His shifts are fast-paced, efficient, and consistently produce higher volumes of production than average.

Beyond his nearly 300 hours of volunteer service, he is constantly recruiting fellow sailors to serve alongside him. He estimates he’s brought in more than 100 of them over the years. “I fell in love with the Foodbank during my very first shift,” says Jon. “I did another four or five shifts over the next several weeks and was hooked. I love the people. I love what we do, that feeling of knowing that the food I am handling will soon be in a home nourishing someone in need. That means a lot.”
WESLEY COMMUNITY CENTER
Partnering with the Foodbank to launch a food hub in February 2021, and offering food plus holistic wraparound services to address the root causes of hunger, Wesley Community Center serves as a beacon of hope in Portsmouth for at-risk and vulnerable individuals, providing nutritious food, clothing, mental health screenings and referrals, GED classes, financial literacy workshops, tutoring, senior services, and more. “This is a neighborhood much like the ones I saw in Detroit when I was growing up,” says Executive Director Renyatta Banks. “We are here to act as a catalyst for its uprising.”

THE GATHERING AT SCOTT MEMORIAL
Every Wednesday, cars begin pouring in around 4:00 p.m., lining up in neat rows in this Virginia Beach church’s back parking lot. At 4:30 p.m., the procession begins. One by one, they drive up to the receiving area with trunks and rear hatches open, approaching a troop of volunteers who are waiting to fill their vehicles with fresh produce, protein, and other assorted items. The neighborhood where this church is located has a large percentage of people facing food insecurity, as well as many other pressing needs, so the church also maintains a clothes closet and there are QR codes displayed on signs directing recipients to an array of services available throughout the city.

A congregation of just 120, this group of volunteers has leveraged its strength by enlisting the help of other nearby churches and community service associations. Each week, approximately 1,000 people are served. “This reflects a real commitment from all our members,” says coordinator Robby Rocky. “When we embarked on this mission, we voted on it as a congregation. We just couldn’t ignore the need because it’s right on our doorstep.”

TEAM RUBICON
A nonprofit organization that pairs veterans with first responders to serve in times of disaster and humanitarian crises, Team Rubicon stepped in when it was decided it was safer to have the same group of volunteers, rather than varying groups, working at the Foodbank during the COVID-19 pandemic. Simply put, it is one of the most effective volunteer groups in recent memory, packing 19,031 boxes or bags and bagging 9,341 pounds of produce over the course of six months. “Team Rubicon is an outstanding group of individuals,” says Bobby Woolard, Inventory Control Coordinator at the Foodbank. “During my time as production coordinator there was no group that could match their speed and efficiency.”

While our volunteer corps was reduced during the pandemic, our 3,300 stalwart volunteers donated more than 26,000 hours of their time to ensure that the Foodbank was still able to serve the thousands of children, seniors, families, and individuals in our community struggling with food insecurity.

During my time as production coordinator there was no group that could match their speed and efficiency.”
—Bobby Woolard
Virginia Beach & the Foodbank
Partner to Feed Thousands
As the COVID-19 pandemic raged throughout the year, many people found themselves food insecure for the first time in their lives. The meal gap in Virginia Beach peaked at more than six million meals last year.

To fill this gap, the Foodbank of Southeastern Virginia and the Eastern Shore and the Virginia Beach Department of Human Services (DHS) teamed up to host a series of four drive-thru pantries to distribute a mix of fresh and shelf-stable food such as fruit, vegetables, bread, dairy products, frozen meats, canned goods, and more.

On October 20, 2020, the Virginia Beach City Council voted to provide an $8 million grant to launch the Virginia Beach Pandemic Relief Partnership, managed by the United Way of South Hampton Roads, to engage other local nonprofits, such as the Foodbank which received $2 million, to provide relief to Virginia Beach residents. This drive-thru food pantry was a direct result of that partnership.

Combined, the four events held in December 2020 and February, April, and June of 2021 served nearly 5,500 households. In total, we delivered 322,383 pounds of food or 268,698 meals. Throughout each of these distributions, the feeling of gratitude was palpable. We heard stories of people who had been laid off with no food in their kitchens. Many broke into tears, so thankful they would be able to feed their children. Along with food, they received gift cards to purchase such necessities as diapers, baby formula, and cleaning supplies.

“This partnership between the Foodbank and DHS provided yet another opportunity for the Foodbank to serve vulnerable populations, particularly children and seniors, impacted by this public health crisis,” said Foodbank Chief Operating Officer Bob Latvis. “In addition to this partnership, the Foodbank has 68 feeding partners and program sites in Virginia Beach providing direct relief to people in need of food assistance.”

What’s more, three of our feeding partners completed pantry renovations and/or received refrigerated vehicles in early 2021 – the Eastern Shore Chapel Episcopal Church, Judeo Christian Outreach Center (JOCO) and The Mount Virginia Beach – which continued to distribute almost 36 percent of the overall meals in the City of Virginia Beach, according to June 2021 data, which city officials say demonstrates the immediate return on investment when capacity-building is prioritized to help community partners scale and sustain their efforts.

Moreover, seven feeding partners started and/or completed capacity-building efforts to enhance their emergency food distribution efforts. These partners included the Gathering at Scott Memorial United Methodist Church, Open Door Chapel, Church of the Ascension, Store House Pantry, Vineyard Community Church, Virginia Beach Community Development Corporation and Water’s Edge Church.

“It’s hard to believe that today, people all over the world are suffering from a hunger pandemic,” says Virginia Beach Mayor Bobby Dyer. “It’s even harder to believe that right here in Virginia Beach, there are about 40,000 individuals, including over 11,000 children, who are food-insecure. I’m very grateful to all the staff and volunteers at the Foodbank of Southeastern Virginia and the Eastern Shore for meeting the needs of vulnerable people throughout our community. Their drive-thru pantries have delivered much-needed food to thousands of Virginia Beach residents. Thanks for all you do to provide healthy and nutritious food to our neighbors in need… and to eliminate hunger in our communities!”

In addition to this partnership, the Foodbank has 68 feeding partners and program sites in Virginia Beach providing direct relief to people in need of food assistance.”

—Bob Latvis
Chief Operating Officer
When the Foodbank of Southeastern Virginia and the Eastern Shore set the bold goal of closing the meal gap in our community by 2025, we knew it would require a strategic approach with specific focus on addressing needs in communities disproportionately impacted by food insecurity. “Based on our previous work to map the root causes and consequences of hunger and food insecurity in our community, we knew that communities of color, rural, and low-income communities where people lack opportunities for living-wage jobs, were among the most vulnerable,” said Foodbank Chief Impact Officer Emma Inman. For that reason, we developed and expanded several innovative programs this year.

We expanded The Community Feed at Tidewater Community College to another campus, ensuring that students can focus on their academic success and not worry about hunger. We launched the 757 Mobile Markets that bring healthy, nutritious food directly into food deserts in low-income communities, and we launched our new food hub model.

“We knew that communities of color, rural, and low-income communities where people lack opportunities for living-wage jobs were among the most vulnerable.”
—Emma Inman  
Chief Impact Officer

**THE FOOD HUBS**

Nationally, even before the pandemic, African Americans and Latinos were more than twice as likely to live in food insecure households as white individuals. Our region is no exception to this disparate impact of food insecurity in communities of color. That’s why we’ve created our Food Plus initiative, known as food hubs, located in low-income African American, rural, and Latino communities. These food hubs offer food plus holistic wraparound services including workforce development, financial literacy, health services, GED classes, and more to address the root causes of food insecurity.

One food hub is located in the Young Terrace Community Center through a partnership with The Basilica of Saint Mary of the Immaculate Conception, and the Norfolk Rehabilitation and Housing Authority. This hub was established to meet the needs of residents in the St. Paul’s Community and surrounding neighborhoods following the closure of the area’s Save A Lot grocery store the prior year, which created a food desert in this low-income neighborhood. This is a part of the city where the need is great. While the food insecurity rate for Norfolk itself is 14.5 percent, in Young Terrace that number rises to 57 percent. In fact, three out of every five residents there are food insecure. With this new food hub, people can come and shop once a week and walk away with plenty of fresh fruit, vegetables, and all the essentials for a nutritious diet. The Foodbank’s work to provide equitable access to healthy food in this community also impacts the higher rates of diet-related health issues prevalent in communities of color.

Other food hubs are located in Portsmouth, at the Wesley Community Center and in Accomac at the Mary N. Smith Cultural Center, serving a largely Latino community. While each opened in the middle of the pandemic, they are part of our long-term strategy to place hubs where people live or access other services. Clearly, they are meeting a significant need, as the numbers of neighbors served at our hubs continued growing throughout the year. During the 2020-2021 fiscal year, these three food hubs provided more than 180,000 meals and offered services to help these regions achieve self-sufficiency.
THE COMMUNITY FEED AT TIDEWATER COMMUNITY COLLEGE

After successfully launching a Community Feed for TCC’s Norfolk campus the prior fiscal year, a second one has now been established at the college’s Portsmouth campus. It’s a place where students can gain access to fresh produce, protein, dairy, and other pantry staples, as well as household essential items like baby formula.

Funded in part by a $250,000 donation from TowneBank, this new site is located in the new Student Resource and Empowerment Center which is a single-stop site that connects students with a variety of free, comprehensive social services and financial resources to help them stay focused on their academic goals and personal development. Education has a significant impact on an individual’s potential to earn a living wage, and through The Community Feed at TCC, the Foodbank is providing access to healthy, nutritious food for students to ensure they are able to achieve their goals without prioritizing food over education or other basic needs.

“When students are concerned about food, it is extremely difficult for them to focus on their studies,” says Interim Dean of Student Services Dr. Thomas E. Chatman, Jr. “The partnership with the Foodbank has allowed us to help students finish what they start by removing a barrier. The testimonials from students who receive food is proof that the partnership is making a difference.”

During this most recent fiscal year, the Foodbank was able to help provide TCC students with more than 83,700 meals. “I am blown away!” says student Lauren D. “I have never seen a more flawless program. The options that are available are way beyond my expectations. And everyone there was so welcoming and inviting. I had my 4-year-old with me, and he loved it. He was excited to help pick out some snacks and fresh fruit which he loves. I cannot thank you enough for all the hard work you’ve done. You are helping so many people, and that’s something to be proud of. I hope one day I can give back like this program does.”

WESTERN TIDEWATER BRANCH AND COMMUNITY PRODUCE HUB

The Western Tidewater area has some of the highest food insecurity rates in the Foodbank’s service area. In the City of Franklin and Southampton County alone, approximately 35 percent of the population is food insecure. That’s why the Foodbank is creating a new branch and community produce hub in the City of Franklin. This new facility, which broke ground in April 2021, will allow us to increase capacity to better meet the needs of these communities. In the meantime, a $300,000 grant from Obici Healthcare has allowed us to operate a temporary branch and produce hub until renovations on a permanent facility can be completed.

The new building, located at 618 South Street, will enable the Foodbank to expand services and will include a warehouse that will give partner agencies more convenient access to fresh fruits, vegetables, and meats. This new facility was made possible through a partnership with First Baptist Church, which was founded in 1866 by two former slaves and is the oldest organization of continuous existence in Franklin.

When the building was first acquired by the church, the plan was to create an Experience Center to transform lives through community and family life development. “First Baptist Church has built its legacy upon three principles: Faith, Freedom, and Community,” says Judge Alfreda Talton-Harris, chair of the church’s trustees. “We were not looking to sell the building, but after meeting several times with Dr. Ruth Jones Nichols, Foodbank CEO, we were persuaded that the vision of transforming lives could be achieved through the Foodbank. We are excited that the Foodbank of Southeastern Virginia and the Eastern Shore will not only be able to feed people but will also be able to partner with organizations to address the root causes of hunger and address those things head on. We are excited to be one of those organizations willing to partner to transform lives and continue our legacy of Faith, Freedom, and Community.”

Operated with the guidance of the newly created Western Tidewater Community Collaborative Planning Team, this permanent facility, which will be complete in 2022, will feature a café, conference rooms, and commercial kitchen. The broader purpose: To become a community gathering spot where partners and community organizations can work to not only feed people but break down barriers and create avenues to solutions in areas such as workforce development, higher education, and housing.
On June 30, 2021, the Foodbank of Southeastern Virginia and the Eastern Shore launched 757 Mobile Markets to provide healthy, nutritious food directly to individuals and families with limited resources and access to healthy foods. Virginia Beach Mayor Dyer and various community stakeholders participated in the event, which included a ribbon-cutting ceremony at Lynnhaven Landing, one of the community-based sites in Virginia Beach where the program serves residents experiencing hunger and food insecurity.

Funded in part by the City of Virginia Pandemic Relief Partnership, Obici Healthcare Foundation, and the Coronavirus Aid, Relief, and Economic Security (CARES) Act, the 757 Mobile Markets are a fleet of trucks that deliver healthy, nutritious food to neighborhoods with the greatest needs with a “farmers’ market” style shopping experience.

The four 757 Mobile Markets, which bring a new concept to the region, help to eliminate transportation barriers for those experiencing hunger or food insecurity by bringing fresh food directly into neighborhoods identified as food deserts. Two Mobile Market vehicles are managed and operated by Foodbank Mobile Market Partner Agencies—The Mount in Virginia Beach serves residents in Bayside and Lake Edward and the Basilica of St. Mary of the Immaculate Conception in Norfolk serves residents in the St. Paul’s community. The remaining vehicles are managed by the Foodbank, with one dedicated to the City of Virginia Beach and the other serving the additional localities in the Foodbank’s service area.

“In recent years, the Foodbank has reimagined food banking, uncovering the root causes of hunger and implementing solutions that more holistically meet the needs of our neighbors experiencing food insecurity,” says Emma Inman, Chief Impact Officer with the Foodbank. “The 757 Mobile Markets offer an innovative approach to serving our community and enable us to address food equity issues by bringing healthy food to food deserts and other disparately impacted communities.”

The 757 Mobile Markets, which can hold up to 20,000 pounds of food and serve up to 350 households per day, are routed through areas of greatest need following a pre-determined schedule five days per week. Residents in these communities can select from a variety of fresh fruits, vegetables, lean protein, low-fat dairy, and pantry staples at no cost. To adhere to public health mandates in response to the COVID-19 pandemic, social distancing and mask-wearing are observed on the 757 Mobile Markets at all times.

“...help to eliminate transportation barriers for those experiencing hunger or food insecurity by bringing fresh food directly into neighborhoods identified as food deserts.”
At a Glance

Foodbank Achievements

**Total Organization Distribution**

- 19.1 million pounds of food distributed
- Nearly 16 million meals distributed
- More than 5.3 million pounds of fresh produce distributed

**Mobile Pantry**

The Mobile Pantry Program brings food to locations where community members cannot easily access fresh food.

- **3.7 million pounds of food distributed***
- **3.1 million meals distributed**

*In FY 2020, we distributed 2.1 million pounds of food via our Mobile Pantry Program. The number increased significantly this fiscal year because the contactless method of mobile pantries has proved to be the safest and most effective way to get food into the communities during the pandemic.

**Commodity Supplemental Food Program (CSFP)**

The CSFP works to improve the health of low-income persons at least 60 years of age by supplementing their diets with nutritious USDA foods.

- **945 seniors served**
- **More than 156,000 meals provided**

**Supplemental Nutrition Assistance Program (SNAP) Applications**

SNAP is the largest federal nutrition assistance program, providing benefits to eligible, low-income individuals to purchase food at stores.

- **1,200 applications completed**

**Backpack Program**

The Backpack Program helps children in homes struggling with food insecurity by providing a backpack filled with six nutritious meals before weekends and holidays.

- **348,174 meals provided**
- **66 schools participating**
- **More than 4,000 students enrolled**

**Partner Agencies**

Partner agencies are community organizations—soup kitchens, food pantries, emergency shelters, and churches—that access food from the Foodbank to serve their community.

- **168 active partner agencies**
- **13,731,048 pounds of food distributed via partner agencies**
- **11,442,540 meals distributed via partner agencies**

**Kids Café and Summer Feeding**

Kids Café and Summer Feeding programs provide nutritious meals and snacks after school hours to children in need from ages 5 to 18. These sites have also been utilized to provide meals during times when schools have been physically closed due to the pandemic.

- **94,473 meals and snacks served**
- **746 – highest daily average of students served**
- **21 Kids Café sites operated, some during the school year and others during summer only**

**Nourishing Our Neighbors**

Nourishing Our Neighbors brings healthy, nutritious food and nutritional education directly to low-income families with children, primarily through family-friendly meal boxes and fresh produce (either pre-boxed or mobile pantry style) at schools, public housing complexes, and with social service providers.

- **485,007 pounds of food distributed**
- **404,172 meals provided**
- **181 distributions at 32 sites**

**Volunteers**

Volunteers spend their time with us sorting, packing, and distributing food to neighbors in need.

- **3,312 volunteers**
- **26,675 volunteer hours**
**Annual Report**

**Financial Information**


---

**Where Does Our Food Come From?**

- **61%** Donated *
- **22%** Purchased
- **17%** USDA

*37% Grocery/Retail
8% Other
6% Feeding America
4% Wholesalers/Distributors
3% Manufacturers/Processors
3% Food Drives

---

**Revenue Sources**

<table>
<thead>
<tr>
<th>Source</th>
<th>FY 21</th>
<th>FY 20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donated Food</td>
<td>$25,696,467</td>
<td>$24,375,429</td>
</tr>
<tr>
<td>Monetary Donations</td>
<td>8,530,521</td>
<td>7,443,725</td>
</tr>
<tr>
<td>Grants</td>
<td>3,557,447</td>
<td>2,760,920</td>
</tr>
<tr>
<td>Special Events</td>
<td>1,502,200</td>
<td>1,127,825</td>
</tr>
<tr>
<td>United Way</td>
<td>2,129,836</td>
<td>256,439</td>
</tr>
<tr>
<td>Other Income</td>
<td>407,314</td>
<td>733,962</td>
</tr>
<tr>
<td>Program Fees</td>
<td>13,357</td>
<td>156,349</td>
</tr>
<tr>
<td>Investment Gains/Losses</td>
<td>1,586,201</td>
<td>94,364</td>
</tr>
<tr>
<td><strong>Total Revenue Sources</strong></td>
<td><strong>$43,423,343</strong></td>
<td><strong>$36,949,013</strong></td>
</tr>
</tbody>
</table>

---

**Functional Expenses**

<table>
<thead>
<tr>
<th>Expense</th>
<th>FY 21</th>
<th>FY 20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$34,996,911</td>
<td>$29,519,180</td>
</tr>
<tr>
<td>Fundraising</td>
<td>1,558,040</td>
<td>1,369,375</td>
</tr>
<tr>
<td>Management and General</td>
<td>984,776</td>
<td>736,155</td>
</tr>
<tr>
<td>Depreciation Expense</td>
<td>553,081</td>
<td>524,778</td>
</tr>
<tr>
<td><strong>Total Functional Expenses</strong></td>
<td><strong>38,092,808</strong></td>
<td><strong>32,149,488</strong></td>
</tr>
<tr>
<td><strong>Increase in Net Assets</strong></td>
<td><strong>5,330,535</strong></td>
<td><strong>4,799,525</strong></td>
</tr>
<tr>
<td><strong>Ending Net Assets</strong></td>
<td><strong>$25,722,311</strong></td>
<td><strong>$20,391,776</strong></td>
</tr>
</tbody>
</table>

---

For a listing of donors who gave the Foodbank $2,500 or more in fiscal year 2021, please visit foodbankonline.org/financial-information. We sincerely thank all our donors for their generous support.
The Foodbank of Southeastern Virginia and the Eastern Shore earned a 4-star rating from Charity Navigator. This distinction means the Foodbank, a 501(c)3 charitable organization, outperformed most charities in America in areas of efficiency, fiscal integrity, and effectiveness. A copy of our financial statements is available upon request from the Virginia Department of Agriculture and Consumer Services, Virginia State Division of Consumer Affairs, P.O. Box 1163, Richmond, Virginia 23218.