



Foodbank of Southeastern Virginia and the Eastern Shore

Independent Auditor's Report, Financial Statements, and Supplementary Information

June 30, 2024 with Comparative Totals for 2023



Foodbank of Southeastern Virginia
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June 30, 2024 with Comparative Totals for 2023

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Independent Auditor's Report

Board of Directors
Foodbank of Southeastern Virginia
Norfolk, Virginia

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Foodbank of Southeastern Virginia (a nonprofit organization), which comprise the statements of financial position as of June 30, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Foodbank of Southeastern Virginia as of June 30, 2024, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America ("GAAS") and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Foodbank of Southeastern Virginia and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Foodbank of Southeastern Virginia's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not absolute assurance, and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Foodbank of Southeastern Virginia's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Foodbank of Southeastern Virginia's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Other Matters

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 26, 2024, on our consideration of Foodbank of Southeastern Virginia's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Foodbank of Southeastern Virginia's internal control over financial reporting and compliance.

Report on Summarized Comparative Information

We have previously audited Foodbank of Southeastern Virginia's 2023 financial statements, and our report dated September 28, 2023, expressed an unmodified opinion on those financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023 are consistent, in all material respects, with the audited financial statements from which it has been derived.

Forvis Mazars, LLP

**Norfolk, Virginia
September 26, 2024**

Foodbank of Southeastern Virginia
Statements of Financial Position
June 30, 2024 with Comparative Totals for 2023

	<u>2024</u>	<u>2023</u>
ASSETS		
Cash and cash equivalents	\$ 4,174,851	\$ 6,077,658
Accounts receivable	1,220	1,164
Grant and other receivables	769,149	1,230,576
Investments	12,101,148	8,034,538
Beneficial interest in assets held by others	93,625	81,220
Inventory		
USDA food	800,959	220,807
Donated food	674,436	286,709
Purchased food	583,012	758,432
Prepaid expenses	158,651	232,156
Promises to give, net	216,346	243,514
Property and equipment	7,366,960	7,669,340
	<u>26,940,357</u>	<u>24,836,114</u>
Total assets	<u>\$ 26,940,357</u>	<u>\$ 24,836,114</u>
LIABILITIES AND NET ASSETS		
Accounts payable	\$ 122,320	\$ 703,085
Accrued payroll and payroll taxes	326,584	344,745
	<u>448,904</u>	<u>1,047,830</u>
Total liabilities	<u>448,904</u>	<u>1,047,830</u>
Net Assets		
Net assets without donor restrictions	24,654,503	21,353,199
Net assets with donor restrictions	1,836,950	2,435,085
	<u>26,491,453</u>	<u>23,788,284</u>
Total net assets	<u>26,491,453</u>	<u>23,788,284</u>
	<u>\$ 26,940,357</u>	<u>\$ 24,836,114</u>
Total liabilities and net assets	<u>\$ 26,940,357</u>	<u>\$ 24,836,114</u>

Foodbank of Southeastern Virginia
Statements of Activities
Year Ended June 30, 2024 with Comparative Totals for the Year Ended June 30, 2023

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total 2024</u>	<u>Summarized Information 2023</u>
Revenue, Support and other Changes				
Donated food received	\$ 39,946,503	\$ -	\$ 39,946,503	\$ 30,078,083
Contributions	6,328,973	193,437	6,522,410	6,879,017
Grants	5,958,212	147,362	6,105,574	6,581,064
Special events revenue, net of expenses	1,340,921	-	1,340,921	1,105,055
Realized and unrealized gains (losses), net	796,998	37,173	834,171	379,965
Sales to agencies	760,322	-	760,322	115,626
USDA handling fees	445,800	-	445,800	274,719
Interest and dividend income	334,219	8,905	343,124	343,663
United Way support	283,740	-	283,740	250,148
Capital campaign gifts, net	-	242,305	242,305	305,964
Donated goods and services	40,000	-	40,000	124,000
Other revenue	8,546	-	8,546	19,069
Program fees	1,375	-	1,375	5,999
Gain on disposal of assets	-	-	-	3,365
	<u>56,245,609</u>	<u>629,182</u>	<u>56,874,791</u>	<u>46,465,737</u>
Net assets released from restrictions	<u>1,227,317</u>	<u>(1,227,317)</u>	<u>-</u>	<u>-</u>
Total Revenues, Gains, and other Support	<u>57,472,926</u>	<u>(598,135)</u>	<u>56,874,791</u>	<u>46,465,737</u>
Expenses				
Program services	51,278,908	-	51,278,908	42,089,930
Fundraising	1,685,052	-	1,685,052	2,207,732
Management and general	1,207,662	-	1,207,662	1,240,170
	<u>54,171,622</u>	<u>-</u>	<u>54,171,622</u>	<u>45,537,832</u>
Change in net assets	<u>3,301,304</u>	<u>(598,135)</u>	<u>2,703,169</u>	<u>927,905</u>
Net Assets, Beginning of Year	<u>21,353,199</u>	<u>2,435,085</u>	<u>23,788,284</u>	<u>22,860,379</u>
Net Assets, End of Year	<u>\$ 24,654,503</u>	<u>\$ 1,836,950</u>	<u>\$ 26,491,453</u>	<u>\$ 23,788,284</u>

Foodbank of Southeastern Virginia
Statements of Functional Expenses
Year Ended June 30, 2024 with Comparative Totals for the Year Ended June 30, 2023

	<u>Program Services</u>	<u>Fundraising</u>	<u>Management and General</u>	<u>Total 2024</u>	<u>Summarized Information 2023</u>
Personnel Expense					
Salaries and wages	\$ 2,834,997	\$ 593,817	\$ 672,118	\$ 4,100,932	\$ 4,137,070
Employee benefits	424,739	92,173	131,169	648,081	613,521
Payroll taxes	210,022	44,312	57,502	311,836	312,556
Total personnel expense	<u>3,469,758</u>	<u>730,302</u>	<u>860,789</u>	<u>5,060,849</u>	<u>5,063,147</u>
Donated products distributed and undistributable	38,978,946	-	-	38,978,946	30,549,470
Food purchases and inventory adjustments	4,836,987	-	-	4,836,987	5,653,735
Transportation and freight	1,317,680	-	-	1,317,680	980,406
Program supplies	1,056,636	5,864	-	1,062,500	171,062
Fundraising	-	484,278	-	484,278	577,078
Professional fees	9,783	230,836	166,150	406,769	521,186
Occupancy	347,285	28,258	28,674	404,217	381,385
Office and computer supplies	186,455	84,550	12,552	283,557	274,770
Insurance	122,155	22,027	(2,797)	141,385	134,310
Staff development	2,409	4,950	89,742	97,101	96,388
Bank charges	-	59,821	5,977	65,798	55,099
Equipment maintenance	61,744	-	3,869	65,613	100,927
Telephone	42,958	7,567	7,149	57,674	56,677
Membership dues	29,646	5,535	2,176	37,357	42,461
Miscellaneous	12,252	53	4,097	16,402	39,064
Printing and advertising	215	12,544	2,694	15,453	10,800
Uniforms	3,590	-	7,322	10,912	14,532
Postage	488	1,191	6,478	8,157	3,829
Travel	2,919	526	1,511	4,956	9,313
Interest	-	-	131	131	5,488
Total expenses before depreciation	<u>50,481,906</u>	<u>1,678,302</u>	<u>1,196,514</u>	<u>53,356,722</u>	<u>44,741,127</u>
Depreciation	<u>797,002</u>	<u>6,750</u>	<u>11,148</u>	<u>814,900</u>	<u>796,705</u>
Total expenses by function	<u>\$ 51,278,908</u>	<u>\$ 1,685,052</u>	<u>\$ 1,207,662</u>	<u>\$ 54,171,622</u>	<u>\$ 45,537,832</u>

Foodbank of Southeastern Virginia
Statements of Cash Flows
Year Ended June 30, 2024 with Comparative Totals for the Year Ended June 30, 2023

	<u>2024</u>	<u>2023</u>
Cash Flows from Operating Activities		
Change in net assets	\$ 2,703,169	\$ 927,905
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Donated food received, distributed and undistributable, net	(967,879)	470,884
Depreciation	814,900	796,705
Net realized and unrealized gains on investments	(834,171)	(379,965)
Gain on disposal of property and equipment	-	(3,365)
Change in		
Grant and other receivables	461,371	(569,634)
Purchased food inventory	175,420	(317,684)
Prepaid expenses	73,505	59,781
Promises to give, net	27,168	(243,514)
Accounts payable	(580,765)	505,098
Accrued payroll and payroll taxes	(18,161)	68,155
Net cash provided by operating activities	<u>1,854,557</u>	<u>1,314,366</u>
Cash Flows from Investing Activities		
Purchase of property and equipment	(512,520)	(1,420,111)
Reinvestment of earnings on investments, net of fees	(287,945)	(263,597)
Purchase of investments	(2,956,899)	(103,005)
Net cash used by investing activities	<u>(3,757,364)</u>	<u>(1,786,713)</u>
Cash Flows from Financing Activities		
Finance lease payments	-	(37,424)
Net Change in Cash and Cash Equivalents	(1,902,807)	(509,771)
Cash and Cash Equivalents, Beginning of Year	<u>6,077,658</u>	<u>6,587,429</u>
Cash and Cash Equivalents, End of Year	<u>\$ 4,174,851</u>	<u>\$ 6,077,658</u>
Supplemental Disclosure of Cash Flow Information		
Interest paid	<u>\$ 131</u>	<u>\$ 5,488</u>
Noncash food donations	<u>\$ 39,946,503</u>	<u>\$ 30,078,083</u>

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

Note 1. Organization and Nature of Activities

Foodbank of Southeastern Virginia (Foodbank) was organized and incorporated in March 1981 for the purpose of collecting and distributing food to nonprofit organizations, which provide for the ill, the needy, and infants at no cost, in the South Hampton Roads area of Virginia. Its activities also include the Foodbank on Virginia's Eastern Shore, the Mobile Pantry program, the BackPack Program, and Kids Cafe®, a program of Feeding America. The Foodbank promotes food recovery; acquires and distributes food, clothing and related products; and provides community leadership and education on issues of hunger and poverty. The Foodbank's mission is "Leading the effort to eliminate hunger in our community."

The Foodbank was granted tax-exempt status on March 17, 1981 under Internal Revenue Code (Code) Section 501(c)(3) and, accordingly, does not pay federal or state income taxes on its increase in net assets. For income tax purposes, in-kind as well as monetary donations to the Foodbank are eligible for the charitable contribution deduction by the donor, subject to relevant provisions of the Code.

The Foodbank's operations include the following programs:

Food Distribution Programs - South Hampton Roads and Eastern Shore - The Food Distribution Programs solicit donated food from food producers, retailers, and individuals. The food is sorted and stored until distributed to member agencies of the Foodbank, who then distribute the food, at no charge, to needy individuals and families. A shared maintenance fee may be charged to the member agencies to help offset expenses incurred in the collection, storage, and distribution of the food. The Food Rescue Program is an effort to collect prepared and perishable food from area grocery stores, restaurants, hotels, caterers, country clubs, and hospitals to distribute immediately to the hungry at on-site feeding agencies.

The Emergency Food Assistance Program (TEFAP) - The Foodbank has contracted with the Virginia Department of Agriculture and Consumer Services (VDACS) to participate in The Emergency Food Assistance Program administered by the U.S. Department of Agriculture (USDA). The objective of the TEFAP program is to provide USDA commodities to low-income households for consumption and to provide hot meals prepared from USDA commodities to needy persons in congregated settings. The Foodbank receives USDA commodities from VDACS and has subcontracted with numerous emergency feeding organizations, usually religious organizations and other not-for-profit organizations, to distribute the food. In addition, Foodbank staff conducts mass distributions in some locales based upon need. All recipients of these federal commodities are required to sign self-declaration of income forms to verify eligibility. This program is included in donated food transactions in the accompanying statement of activities.

Trade Mitigation Food Purchase Distribution Program (FPDP) - The Foodbank has contracted with the Virginia Department of Agriculture and Consumer Services (VDACS) to participate in the FPDP administered by the U.S. Department of Agriculture (USDA). FPDP food is distributed through the same channels as TEFAP; however, FPDP funds are separate and distinct from TEFAP administrative funds. These funds may be used for the same types of expenses as regular TEFAP funding, but are limited to those expenses associated with FPDP foods.

Temporary Assistance for Needy Families Program (TANF) - The Foodbank has contracted with the Virginia Department of Social Services (VDSS) to participate in The Temporary Assistance Program administered by the U.S. Department of Agriculture (USDA). The objective of the TANF program is to provide child nutrition programs for TANF and others under 200% of the federal poverty level. The Foodbank shall provide child nutrition programs through expanding production and distribution capacity for the Summer Food Service Program (SFSP) and the Child and Adult Care Food Program (CACFP).

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

The Commodity Supplemental Food Program (CSFP) - This program works to improve the health of low-income elderly persons at least 60 years of age with a gross household income at or below 130% of the established federal poverty income guidelines by supplementing their diets with nutritious USDA Foods. CSFP food boxes are distributed on a monthly basis and include a variety of foods, such as nonfat dry and ultra-high temperature fluid milk, juice, farina, oats, ready-to-eat cereal, rice, pasta, peanut butter, dry beans, canned meat, poultry, or fish, and canned fruits and vegetables. The CSFP is administered at the Federal Level by the USDA – Food and Nutrition Service and the Virginia Department of Agriculture and Consumer Services provide USDA CSFP foods to eligible Virginia Food Banks.

Supplemental Nutrition Assistance Program (SNAP) Outreach - This program is used like cash for eligible individuals and households to buy eligible food items from authorized retailers. SNAP Outreach involves providing clients with information regarding the SNAP program and assistance with applying for SNAP benefits.

Mobile Pantry Program - This system of distribution serves food to the Hampton Road's neediest communities, while coordinating with partner agencies and other social service organizations to determine delivery locations. This program provides food to individuals who either could not travel to an agency, or their local agency was at capacity.

BackPack Program – The BackPack Program is a nationally-recognized program that distributes nutritious food to children at the end of the school day, before weekends and/or school breaks. Students are identified by school personnel as being food insecure by a variety of criteria.

Kids Cafe® - Kids Cafe® is a national program founded by Feeding America, a national domestic hunger relief organization and food bank network, to solve a nationwide problem of child hunger. The Foodbank and various agencies of South Hampton Roads have joined together to provide children with a free nutritious evening meal in a safe and supportive environment.

Note 2. Summary of Significant Accounting Policies

Comparative Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Foodbank's financial statements for 2023, from which the summarized information was derived.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. In accordance with this method of accounting, revenue is recognized in the period in which it is earned and expenses are recognized in the period in which they are incurred.

The Foodbank is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

The classes of net assets are described as follows:

Net assets without donor restrictions

Net assets that are currently available at the discretion of the Foodbank's Board of Directors for use in the Foodbank's operations.

Net assets with donor restrictions

Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Net assets with donor restrictions that are temporary in nature, received and consumed in the same period are reflected in operating activities without donor restrictions. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. When a donor restriction expires, restricted assets are reclassified to net assets without restrictions and reported in the statement of activities as net assets released from restrictions.

Revenue Recognition

Contributions, grants and promises to give

Contributions and grants are recognized at a point in time when the donor makes a promise to give to the Foodbank that is, in substance, unconditional. Contributions are considered available for use without restrictions, unless specifically restricted by the donor. All donor-restricted contributions, grants and time-restricted promises to give that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the year in which the contributions are recognized. All other donor-restricted contributions and grants and time-restricted promises to give are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

If a promise to give is not expected to be collected within one year, it is discounted. A promise to give is deemed past due if payments are not received in accordance with the payment terms specified by the donor at the time the promise to give was made. In management's opinion, all unconditional promises to give are collectible and no allowance for doubtful accounts is considered necessary.

Contributions of donated noncash assets are recorded at their fair values in the period received.

Special events

Special events revenue includes revenue from contributions including sponsorships and gifts, as well as revenue from exchange transactions, including tickets to the event. Exchange transactions related to special events are recognized at a point in time when the event is concluded.

Cash Equivalents

The Foodbank considers all highly liquid debt securities purchased with an original maturity of 90 days or less to be cash equivalents.

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from balances outstanding at year-end. Accounts receivable represent amounts due from various agencies under the Foodbank's shared maintenance fee program. Based on management's assessment of the credit history with clients having outstanding balances and current relationships with them, management provides for probable uncollectible accounts through a provision for credit loss expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. Accounts receivable previously written off are recorded when received. Management believes that all of these receivables are fully collectible; therefore, no provision for credit losses has been made.

Grant and other Receivables

Grant and other receivables are stated at the amount management expects to collect from balances outstanding at year-end. These receivables represent amounts due from other agencies, corporations, foundations, and individuals. Management believes that all of these receivables are fully collectible; therefore, no provision for doubtful accounts has been made. Receivables are expected to be collected within one year.

Investments

Investments in certificates of deposits with maturities greater than three months and marketable securities with readily determinable fair values are recorded at their fair values in the statement of financial position. Unrealized gains and losses are included in the statement of activities.

Beneficial Interest in Assets Held by Others

Beneficial interest in assets held by others are investments that are recorded at their fair value in the statement of financial position. Unrealized gains and losses are included in the statement of activities.

Inventory

Inventory purchased by the Foodbank is recorded at cost and is charged to operations using the first-in, first-out method.

USDA and Non-USDA donated food inventory and donated food received, distributed and undistributable are stated at estimated fair value determined by reference to a study commissioned by Feeding America. That study presents the approximate average wholesale value of products donated to the network and is considered to be a reasonable basis upon which to estimate these amounts. For the years ended June 30, 2024 and 2023, the average wholesale value of the products per this study was \$1.97 and \$1.93 per pound, respectively. Undistributable food for the years ended June 30, 2024 and 2023 was \$184,936 and \$760,358, respectively, and is recognized in donated products distributed and undistributable in the statement of functional expenses.

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

Property and Equipment

Acquisitions of property and equipment are recorded at cost. Improvements and replacements of property and equipment are capitalized. Maintenance and repairs that do not improve or extend the lives of property and equipment are charged to expense as incurred. When assets are sold or retired, their cost and related accumulated depreciation are removed from the accounts and any gain or loss is reported in the statement of activities. The Foodbank's policy is to capitalize property and equipment purchased with a cost of \$2,500 or greater. Depreciation is provided by the straight-line method over estimated useful lives of each class of depreciable assets as follows:

Buildings and improvements	5 - 40 years
Office equipment and computer software	3 - 5 years
Warehouse equipment	5 - 10 years
Vehicles	5 years

Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the program and supporting services. Those expenses include payroll, depreciation, and other administrative costs. Payroll is allocated based on estimated time and effort, depreciation is allocated based on a square footage basis, and other administrative costs are allocated based on time and costs utilized by department.

Advertising Costs

The Foodbank expenses advertising costs as they are incurred. Advertising expense was \$6,969 and \$2,574 for 2024 and 2023, respectively.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Donated Services

The Foodbank utilizes a substantial amount of volunteer and subsidized labor in its daily operations. The availability of such cost-free and reduced-cost labor has allowed the Foodbank to expand its programs and services beyond what might otherwise have been possible. The Foodbank does not recognize contributed labor as revenue because these services do not meet the accounting standards for recognition.

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

Concentrations and Credit Risk

Financial instruments which potentially subject the Foodbank to concentration of credit risk consist principally of cash and cash equivalents, investments, and accounts receivable. The Foodbank places its cash and cash equivalents and investments with high credit quality financial institutions and limits the amount of credit exposure to any one financial institution. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Cash and cash equivalents exceeding the federally insured limits were approximately \$2,060,000 and \$2,547,000 at June 30, 2024 and 2023, respectively. In addition, cash equivalents held in the Foodbank's investment accounts are protected by the Securities Investor Protection Corporation (SIPC) up to \$250,000. Cash equivalents did not exceed the SIPC protected limits at June 30, 2024 and were approximately \$341,200 at June 30, 2023. Concentrations of credit risk with respect to accounts receivable are limited due to the large number of grantors comprising the Foodbank's grant base. The Foodbank received approximately 43% and 42% of its food products directly or indirectly from Feeding America for the years ended June 30, 2024 and 2023, respectively.

Income Taxes

The Foodbank is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and the statutes of the Commonwealth of Virginia; accordingly, the accompanying financial statements do not reflect a provision or liability for federal and state income taxes.

Adoption of New Accounting Principle

In June 2016, the FASB issued guidance (FASB ASC 326) which significantly changed how entities will measure credit losses for most financial assets and certain other instruments that are not measured at fair value. The most significant change in this standard is a shift from the incurred loss model to the expected loss model. Under the standard, disclosures are required to provide users of the financial statements with useful information in analyzing an entity's exposure to credit risk and the measurement of credit losses. Financial assets held by the entity that are subject to the guidance in FASB ASC 326 were grant and other receivables. The entity adopted the standard effective July 1, 2023. The impact of the adoption was not considered material to the financial statements and primarily resulted in enhanced disclosures only.

Reclassifications

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements. This reclassification had no effect on previously reported net assets or change in net assets.

Subsequent Events

In preparing these financial statements, the Foodbank has evaluated events and transactions for potential recognition or disclosure through September 26, 2024, the date the financial statements were available to be issued.

Note 3. Liquidity and Availability of Financial Assets

As part of the Foodbank's liquidity management, it invests cash in excess of daily requirements in short-term investments. The Foodbank has a board designated quasi-endowment fund of \$7,020,139. Although the Foodbank does not intend to spend from its quasi-endowment fund, amounts could be made available as needed. Short-term needs are primarily for salaries, the purchase of supplies, facilities and equipment maintenance, fundraising, and general office expenses. Expenses due in the coming year are covered by funds raised by grants from other 501(c)(3) organizations, corporations, or localities, and donations received throughout the year.

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

The Foodbank's financial assets available within one year of the statement of financial position date for general expenditure are as follows:

Financial assets	
Cash and cash equivalents	\$ 4,174,851
Certificates of deposit	2,777,436
Accounts receivable	1,220
Grant and other receivables	<u>769,149</u>
Total financial assets	7,722,656
Donor-imposed restrictions	
Restricted funds	(1,763,630)
Endowments	<u>(73,320)</u>
Net financial assets after donor-imposed restrictions available to meet cash needs for general expenditure within one year	<u>\$ 5,885,706</u>

Note 4. Investments and Beneficial Interest in Assets Held by Others

The Foodbank has an agency fund held by the United Way of South Hampton Roads Foundation (UWSHRF). The Foodbank retains variance power for these funds and can withdraw them at any time.

Investments, including beneficial interest in assets held by others, are summarized as follows at June 30:

	2024		
	<u>Cost</u>	<u>Fair Value</u>	<u>Unrealized Gain (Loss)</u>
Mutual Funds	\$ 5,522,231	\$ 6,636,958	\$ 1,114,727
Certificates of Deposit	2,755,847	2,777,436	21,589
Hedge Funds	514,499	528,895	14,396
Real Estate Funds	284,078	356,298	72,220
Government Bonds	1,263,050	1,231,583	(31,467)
Corporate Bonds	<u>607,167</u>	<u>569,978</u>	<u>(37,189)</u>
Total investment funds and bonds	10,946,872	12,101,148	1,154,276
Beneficial interest in assets held by others	<u>35,708</u>	<u>93,625</u>	<u>57,917</u>
Total investments	<u>\$ 10,982,580</u>	<u>\$ 12,194,773</u>	<u>\$ 1,212,193</u>

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

The following schedule summarizes the investment return in the statement of activities for 2024:

Interest and dividends	\$ 343,124
Net unrealized and realized losses, net	<u>834,171</u>
Total investment return	<u>\$ 1,177,295</u>

	<u>2023</u>	
	<u>Cost</u>	<u>Fair Value</u>
		<u>Unrealized Gain (Loss)</u>
Mutual Funds	\$ 5,362,149	\$ 6,072,343
Hedge Funds	514,499	507,102
Real Estate Funds	262,589	295,494
Government Bonds	716,972	678,436
Corporate Bonds	<u>533,995</u>	<u>481,163</u>
Total investment funds and bonds	7,390,204	8,034,538
Beneficial interest in assets held by others	<u>35,708</u>	<u>81,220</u>
Total investments	<u>\$ 7,425,912</u>	<u>\$ 8,115,758</u>

The following schedule summarizes the investment return in the statement of activities for 2023:

Interest and dividends	\$ 343,663
Net unrealized and realized gains, net	<u>379,965</u>
Total investment return	<u>\$ 723,628</u>

Note 5. Promises to Give, Net

Unconditional promises to give are as follows at June 30:

	<u>2024</u>	<u>2023</u>
Receivable in less than one year	\$ 15,550	\$ 65,720
Receivable in one to three years, net of discount	<u>200,796</u>	<u>177,794</u>
Promises to give, net	<u>\$ 216,346</u>	<u>\$ 243,514</u>

In order to simplify their accounting process for promises to give, the Foodbank has elected to record all promises to give at fair value; the process utilizes the income approach with discounted cash flows, providing a single discounted value for all promises to give. A discount of 5% was applied to all pledges over one year in length resulting in a discount of \$15,931 and \$28,236 for 2024 and 2023, respectively.

Unconditional promises to give due from board members were \$82,277 and \$64,190 at June 30, 2024 and 2023, respectively.

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

Note 6. Property and Equipment

Major classes of property and equipment consist of the following at June 30:

	<u>2024</u>	<u>2023</u>
Land	\$ 336,840	\$ 336,840
Construction in progress	24,350	163,228
Buildings and improvements	10,269,467	9,967,882
Office equipment and computer software	1,300,637	1,270,898
Warehouse equipment	1,668,506	1,574,030
Vehicles	<u>2,929,706</u>	<u>2,704,109</u>
	16,529,506	16,016,987
Accumulated depreciation	<u>(9,162,546)</u>	<u>(8,347,647)</u>
Property and equipment, net	<u>\$ 7,366,960</u>	<u>\$ 7,669,340</u>

Note 7. Lease Income and Operating Lease Obligations

The Foodbank's rental income is received under an operating lease for a portion of its facility on a quarter-to-quarter basis. There are no long-term lease agreements resulting in guaranteed future income.

Various items of equipment are leased on an as-needed basis, primarily for use in transporting food. At June 2024, there are no long-term commitments associated with such leases.

The Foodbank leases warehouse and distribution space under several different short-term lease arrangements. Rent expense related to these leased spaces was \$15,250 and \$32,447 in 2024 and 2023, respectively.

Note 8. Net Assets

The detail of the Foodbank's net asset categories at June 30, 2024 and 2023 is as follows:

	<u>2024</u>	<u>2023</u>
Net assets without donor restrictions		
Invested in property, plant, and equipment, net of related debt	\$ 7,366,960	\$ 7,669,340
Board designated capital reserves	2,280,160	1,765,358
Board designated quasi-endowment	7,020,139	6,234,055
Undesignated	<u>7,987,244</u>	<u>5,684,446</u>
Total net assets without donor restrictions	<u>24,654,503</u>	<u>21,353,199</u>

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

(Continued)	2024	2023
Net assets with donor restrictions		
Purpose-restricted net assets:		
Foodbank programs	634,436	1,534,174
Justine's Clothes Bank	-	175,595
Capital campaign contributions	803,439	
Time-restricted net assets:		
Foodbank programs	109,409	158,740
Promises to give	216,346	243,514
Perpetually-restricted net assets:		
Justine's Clothes Bank	-	249,742
Joanne E. Batson Endowment	<u>73,320</u>	<u>73,320</u>
Total net assets with donor restrictions	<u>1,836,950</u>	<u>2,435,085</u>
Total net assets	<u>\$ 26,491,453</u>	<u>\$ 23,788,284</u>

Net assets were released from donor restrictions by incurring expenses satisfying the purpose or time restrictions specified by donors. Total net assets released from donor restrictions for Foodbank programs was \$1,227,317 and \$361,524 for 2024 and 2023, respectively.

Perpetually restricted net assets consist of contributions to Justine's Clothes Bank fund. Contributions are permanently invested, and the earnings are time-restricted to be used to support the operations of Justine's Clothes Bank. In 2024, the funds associated with Justine's Clothes Bank fund were redesignated and restricted to the capital campaign fund at the permission of the family of the donors of the fund. At June 30, 2024 and 2023, these perpetually-restricted net assets were \$0 and \$249,742, respectively.

Perpetually restricted assets also consist of contributions to the Joanne E. Batson Endowment fund. Contributions are permanently invested, and the earnings are unrestricted to be used in support of Foodbank staff and leadership development. At June 30, 2024 and 2023, these perpetually-restricted net assets were \$73,320.

Note 9. Retirement Plan

The Foodbank sponsors a 401(k) plan covering substantially all employees who had attained age 21, been employed for at least one year, and who worked a minimum of 1,000 hours annually. Employee contributions are matched up to the first 5% of their compensation. In addition, a discretionary contribution may be made by the Foodbank at the end of the fiscal year upon approval by the Board of Directors. Total cost under the plan for fiscal years 2024 and 2023 was \$112,880 and \$103,014 respectively, and is included in employee benefits in the statements of functional expenses.

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

Note 10. Contributed Nonfinancial Assets

For the year ended June 30, 2024, contributed nonfinancial assets and services recognized within revenue in the statements of activities included:

	<u>Without Restrictions</u>	<u>With Restrictions</u>	<u>Total 2024</u>
Donated distribution vehicle	\$ 40,000	\$ -	\$ 40,000
Donated food	\$ 39,946,503	\$ -	\$ 39,946,503

For the year ended June 30, 2023, contributed nonfinancial assets and services recognized within revenue in the statements of activities included:

	<u>Without Restrictions</u>	<u>With Restrictions</u>	<u>Total 2023</u>
Donated distribution vehicle	\$ 124,000	\$ -	\$ 124,000
Donated food	\$ 30,078,083	\$ -	\$ 30,078,083

The basis used for valuing donated food is the average wholesale value of one pound of donated food of \$1.97 and \$1.93 as determined by the December 31, 2023 and 2022 Feeding America survey, respectively.

The donated distribution vehicle was returned to the Foodbank by a partner agency and was valued at the the fair market value at the date of the donation and depreciated over the useful life of the vehicle.

Note 11. Special Events

The Foodbank conducts or is the recipient of several annual fundraising events as follows:

“Legal Food Frenzy” is an event that is sponsored by the Norfolk and Portsmouth Bar Association. Law professionals donate their time to collect cash and nonperishable food donations. The event is held for two weeks in March or April.

“Mayflower Marathon” is an event promoted by local radio stations requesting listeners to donate cash and canned food to the Foodbank. The Foodbank incurs minimal costs associated with this event.

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

The results of these and other fundraising events conducted during 2024 and 2023 are summarized as follows:

	2024		
	Gross Revenue	Gross Expenses	Net Profit
Food and Fund Drives	\$ 123,642	\$ 169	\$ 123,473
Cause Marketing	719,406	-	719,406
Mayflower Marathon	228,392	17,145	211,247
Legal Food Frenzy	53,738	7,174	46,564
All Other Events	<u>243,521</u>	<u>3,290</u>	<u>240,231</u>
Total special events	<u>\$ 1,368,699</u>	<u>\$ 27,778</u>	<u>\$ 1,340,921</u>
	2023		
	Gross Revenue	Gross Expenses	Net Profit
Food and Fund Drives	\$ 99,915	\$ -	\$ 99,915
Cause Marketing	575,718	-	575,718
Mayflower Marathon	210,626	23,201	187,425
Legal Food Frenzy	66,651	8,880	57,771
All Other Events	<u>184,870</u>	<u>644</u>	<u>184,226</u>
Total special events	<u>\$ 1,137,780</u>	<u>\$ 32,725</u>	<u>\$ 1,105,055</u>

Note 12. United Way Fundraising Costs

The Foodbank, as part of a requirement of receiving support from the United Way of South Hampton Roads (UWSHR), shares in the costs to acquire the funds in proportion to the amount of support received from the UWSHR. The Foodbank's proportionate share of the fundraising costs in 2024 and 2023 was \$22,598 and \$15,980, respectively, and are shown on the statement of activities as fundraising expenses.

Note 13. Fair Value Measurements

The Foodbank defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and establishes a framework for measuring fair value. Accounting standards establish a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. Current accounting standards expands disclosures about instruments measured at fair value and applies to the other accounting pronouncements that require or permit fair value measurements.

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

- Level 1** Inputs to the valuation methodology are unadjusted quoted market prices for identical assets or liabilities in active markets that the Foodbank has the ability to access.
- Level 2** Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the same term of the financial instrument.
- Level 3** Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following table presents the financial instruments carried at fair value as of June 30, 2024, by caption on the statement of financial position by the valuation hierarchy defined previously:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Mutual funds:				
Fixed income	\$ 1,848,668	\$ -	\$ -	\$ 1,848,668
Equity	4,788,290	-	-	4,788,290
Certificates of Deposit	2,777,436	-	-	2,777,436
Hedge Funds	-	528,895	-	528,895
Real Estate Funds	356,298	-	-	356,298
Government Bonds	-	1,231,583	-	1,231,583
Corporate Bonds	-	569,978	-	569,978
Beneficial interest in assets held by others	-	-	93,625	93,625
	<u>\$ 9,770,692</u>	<u>\$ 2,330,456</u>	<u>\$ 93,625</u>	<u>\$ 12,194,773</u>

The following table presents the financial instruments carried at fair value as of June 30, 2023, by caption on the statement of financial position by the valuation hierarchy defined previously:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Mutual funds:				
Fixed income	\$ 1,695,281	\$ -	\$ -	\$ 1,695,281
Equity	4,377,062	-	-	4,377,062
Hedge Funds	-	507,102	-	507,102
Real Estate Funds	295,494	-	-	295,494
Government Bonds	-	678,436	-	678,436
Corporate Bonds	-	481,163	-	481,163
Beneficial interest in assets held by others	-	-	81,220	81,220
	<u>\$ 6,367,837</u>	<u>\$ 1,666,701</u>	<u>\$ 81,220</u>	<u>\$8,115,758</u>

Foodbank of Southeastern Virginia
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Fair value for Level 3 primarily consists of the funds invested in an agency fund managed by the United Way of South Hampton Roads Foundation. The United Way of South Hampton Roads pooled funds consist of equities and other securities that have active markets as well as alternative investments that do not have readily determinable fair values. Collectively however, the Foodbank's investments in the United Way of South Hampton Roads Foundation cannot be traded on active markets. The fair values of the alternative investments that do not have readily determinable fair values are determined by the investment managers and are based on audited financial statements provided to the investment managers or are based on historical cost, appraisals or other estimates that require varying degrees of judgment. If no public market exists for the investment securities, the fair value is determined by the investment manager taking into consideration, among other things, the cost of the securities, prices of recent significant placements of securities of the same issuer, and subsequent developments concerning the companies to which the securities relate. There have been no changes in the methodologies used at June 30, 2024. The Foodbank recognizes transfers between the levels as of the beginning of the reporting period.

The following table summarizes the changes to Level 3 instruments for the year ending June 31, 2024:

	Beneficial Interest in Assets Held by Others
Fair value, beginning of year	\$ 81,220
Net additions and purchases	1,795
Net withdrawals	(2,450)
Unrealized gain	<u>13,060</u>
Fair value, end of year	<u>\$ 93,625</u>

The following table summarizes the changes to Level 3 instruments for the year ending June 30, 2023:

	Beneficial Interest in Assets Held by Others
Fair value, beginning of year	\$ 85,162
Net additions and purchases	957
Net withdrawals	(3,274)
Unrealized loss	<u>(1,625)</u>
Fair value, end of year	<u>\$ 81,220</u>

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foodbank believes the valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

Note 14. Endowment

The Foodbank’s perpetually restricted endowment consists of two individual funds. The Justine’s Clothes Bank fund was established for the purpose of offsetting the cost of food for its clients by providing vouchers to needy individuals to be used for the purchase of clothing and shoes. The Joanne E. Batson fund was established to ensure the Foodbank’s staff is adequately trained to meet the delivery of client services. The unrestricted endowment consists of two board-restricted endowment funds. The Joanne E. Batson – Board match represents the match that the Board made for the perpetually restricted donor contributions to the endowment fund and the Joanne E. Batson – earnings represents earnings on both the donor and Board portion of the endowment. The quasi-endowment fund was established by the Board for the purpose of supporting continued operations. Net assets associated with the endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

In 2024, the funds associated with Justine’s Clothes Bank fund were redesignated and restricted to the capital campaign fund at the permission of the family of the donors of the fund.

The Commonwealth of Virginia adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) in 2008. The Board of Directors of the Foodbank have interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foodbank classifies as perpetually net restricted assets (a) the original value of gifts donated to the perpetually endowment, and (b) the original value of subsequent gifts to the perpetually endowment. The remaining portion of the donor-restricted endowment fund that is not classified in perpetually restricted net assets is classified as time-restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by the state UPMIFA law. In accordance with state UPMIFA law, the Foodbank considers the following factors in making a determination to appropriate or accumulate donor-restricted funds:

- (1) The duration and preservation of the fund.
- (2) The purposes of the Foodbank and the donor-restricted endowment fund.
- (3) General economic conditions.
- (4) The possible effect of inflation and deflation.
- (5) The expected total return from income and appreciation of investments.
- (6) Other resources of the Foodbank.
- (7) The investment policies of the Foodbank.

At June 30, 2024, the endowment net asset consisted of the following:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Joanne E. Batson Fund	\$ -	\$ 73,320	\$ 73,320
Joanne E. Batson Fund – Board match	73,320	-	73,320
Joanne E. Batson Fund – earnings	61,700	-	61,700
Quasi-endowment, board designated	<u>7,020,139</u>	<u>-</u>	<u>7,020,139</u>
	<u>\$ 7,155,159</u>	<u>\$ 73,320</u>	<u>\$ 7,228,479</u>

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

Changes in endowment net assets for the fiscal year ended June 30, 2024, consisted of the following:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 6,361,676	\$ 498,657	\$ 6,860,333
Investment return:			
Investment income	113,601	8,905	122,506
Net appreciation (realized and unrealized)	<u>697,261</u>	<u>37,173</u>	<u>734,434</u>
Total investment income	810,862	46,078	856,940
Appropriation of endowment assets for expenditure	(17,379)	-	(17,379)
Transfer to temporary restricted/capital campaign	<u>-</u>	<u>(471,415)</u>	<u>(471,415)</u>
Endowment net assets, end of year	<u>\$ 7,155,159</u>	<u>\$ 73,320</u>	<u>\$ 7,228,479</u>

At June 30, 2023, the endowment net asset consisted of the following:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Justine's Clothes Bank	\$ -	\$ 425,337	\$ 425,337
Joanne E. Batson Fund	-	73,320	73,320
Joanne E. Batson Fund – Board match	73,320	-	73,320
Joanne E. Batson Fund – earnings	54,301	-	54,301
Quasi-endowment, board designated	<u>6,234,055</u>	<u>-</u>	<u>6,234,055</u>
	<u>\$ 6,361,676</u>	<u>\$ 498,657</u>	<u>\$ 6,860,333</u>

Changes in endowment net assets for the fiscal year ended June 30, 2023, consisted of the following:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 5,832,070	\$ 463,651	\$ 6,295,721
Investment return:			
Investment income	207,354	16,485	223,839
Net appreciation (realized and unrealized)	<u>329,584</u>	<u>18,521</u>	<u>348,105</u>
Total investment income	536,938	35,006	571,944
Appropriation of endowment assets for expenditure	<u>(7,332)</u>	<u>-</u>	<u>(7,332)</u>
Endowment net assets, end of year	<u>\$ 6,361,676</u>	<u>\$ 498,657</u>	<u>\$ 6,860,333</u>

Foodbank of Southeastern Virginia
Notes to Financial Statements
June 30, 2024 with Comparative Totals for 2023

The Foodbank has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foodbank must hold in perpetuity as well as board-designated quasi endowment funds. Under the investment policy, the endowment assets are invested in a manner that will build the assets sufficient to support the mission of the Foodbank. The Foodbank's spending policy with respect to the fund is to spend the interest earned on the investment of the funds on expenses related to the fund.

From time-to-time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor and state UPMIFA law requires the Foodbank to retain as a fund of perpetual duration. As of June 30, 2024 and 2023, there are no deficiencies of this nature.

Note 15. Line of Credit

In March 2021, the Foodbank entered into a revolving line of credit in the amount of \$1,000,000, which was subject to renewal January 2024 but was not extended. The line was secured by assets held for investment by the Lender. The loan bore interest at 2% above daily one-month LIBOR. The interest rate was 7.44% at maturity on January 31, 2024 and 7.26% at June 30, 2023. The line was payable at maturity. There was no balance outstanding on the line of credit as of June 30, 2024 and 2023.

Note 16. Commitments

In connection with federal awards received, the Foodbank is required to utilize certain purchased vehicles and equipment only in the performance of certain federal programs. In the event the vehicles and equipment are disposed of the Foodbank must do so in accordance with the requirements of the federal awards, which may include remitting any proceeds from sale to the grantor. Management has no intentions of selling these vehicles and equipment, and, accordingly, no liability has been established at June 30, 2024 and 2023.

Supplementary Information

**Foodbank of Southeastern Virginia
Schedule of Expenditures of Federal Awards
Year Ended June 30, 2024**

<u>Federal Grantor/Pass Through Grantor/Program or Cluster Title</u>	<u>Federal Assistance Listing Number</u>	<u>Federal Expenditures</u>	<u>Expenditures to Subrecipients</u>
U.S. Department of Agriculture Pass-Through from State			
Virginia Department of Agriculture and Consumer Services <u>Pass Through Entity ID Number - 67-400</u>			
Food Distribution Cluster			
Emergency Food Assistance Program (Food Commodities)	10.569	\$ 5,296,296	\$ 5,296,296
Emergency Food Assistance Program (Administrative Funds)	10.568	385,193	-
Commodity Supplemental Food Program (Food Commodities)	10.565	430,812	430,812
Commodity Supplemental Food Program (Administrative Funds)	10.565	<u>60,607</u>	<u>-</u>
Total Food Distribution Cluster Passed Through Virginia			
Department of Agriculture and Consumer Services		<u>6,172,908</u>	<u>5,727,108</u>
Virginia Department of Health <u>Pass Through Entity ID Number - 59351</u>			
Summer Feeding Program	10.559	<u>91,412</u>	<u>55,053</u>
Virginia Department of Health <u>Pass Through Entity ID Number - 59326</u>			
Child and Adult Care Food Program (Kids' Café)	10.558	<u>216,724</u>	<u>128,456</u>
Total U.S. Department of Agriculture		<u>6,481,044</u>	<u>5,910,617</u>
U.S. Department of Health and Human Services Pass-Through from State			
Virginia Department of Social Services <u>Pass Through Entity ID Number – BEN-19-098</u>			
Temporary Assistance for Needy Families	93.558	<u>544,225</u>	<u>472,234</u>
ACF/OPRE Office of Discretionary Grant – Child Care Award Number: 90XP0525-01-00	93.493	<u>415,459</u>	<u>-</u>
Total U.S. Department of Health and Human Services		<u>959,684</u>	<u>472,234</u>
U.S. Department of Homeland Security Pass-Through from Various Cities			
Emergency Food and Shelter National Board Program			
Accomack (858400-002)		12,768	-
Norfolk (882400-007)		30,000	
Virginia Beach (884800-001)		30,000	
Chesapeake (878400-004)		12,240	

**Foodbank of Southeastern Virginia
Schedule of Expenditures of Federal Awards
Year Ended June 30, 2024**

Portsmouth (883200-004)		10,709	
Suffolk (884600-004)		14,976	
Northhampton (870800-002)		1,341	-
Total Emergency Food and Shelter National Board Program	97.024	<u>100,821</u>	<u>-</u>
Total U.S. Department of Homeland Security		<u>100,821</u>	<u>-</u>
U.S. Department of Housing and Urban Development			
Pass-Through from City			
City of Norfolk			
<u>Pass Through Entity ID Number 32-000011456</u>			
Community Development Block Grant	14.218	<u>135,082</u>	<u>-</u>
U.S. Department of Housing and Urban Development			
Pass-Through from State			
Virginia Department of Housing and Community Development			
<u>Pass Through Grant #20-20-55</u>			
COVID-19 - Community Development Block Grant	14.228	<u>400,000</u>	<u>-</u>
Total U.S. Department of Housing and Urban Development		<u>535,082</u>	<u>-</u>
U.S. Department of Treasury Pass-Through			
City of Virginia Beach			
<u>Pass Through Entity ID Number 300165</u>			
COVID-19 – Coronavirus State and Local Fiscal Recovery Funds	21.027	<u>1,758,895</u>	<u>-</u>
City of Suffolk			
<u>Pass Through Entity Number 202228.03</u>			
COVID-19-Coronavirus State and Local Fiscal Recovery Funds	21.027	<u>91,435</u>	<u>-</u>
Virginia Department of Agriculture and Consumer Services through the Federation of Virginia Foodbanks			
<u>Pass Through Entity Number 67-400</u>			
COVID-19-Coronavirus State and Local Fiscal Recovery Funds	21.027	<u>936,466</u>	<u>-</u>
Virginia Department of Agriculture and Consumer Services through the Federation of Virginia Foodbanks			
<u>Pass Through Entity Number 64-400</u>			
Emergency Food Assistance Program (Administrative Funds)	10.568	<u>126,442</u>	<u>-</u>
Total U.S. Department of Treasury		<u>2,913,237</u>	<u>-</u>
		<u>\$ 10,989,869</u>	<u>\$ 6,382,851</u>

Note 1. Basis of Presentation

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal award activity of the Foodbank of Southeastern Virginia (Foodbank) under programs of the federal government for the year ended June 30, 2024. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* (CRF) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Foodbank, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Foodbank. Therefore, amounts presented in the Schedule may differ from amounts presented in the financial statements.

Note 2. Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain kinds of expenditures are not allowable or are limited as to reimbursement. Negative amounts shown on the Schedule represent adjustments or credits made in the normal course of business to amounts reported as expenditures in prior years.

The Foodbank has elected to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

Note 3. Food Distribution

Nonmonetary assistance is reported in the Schedule at the fair market value of the commodities received and disbursed. The food commodities distributed and shown in the schedule on the previous page as expenditures to subrecipients includes all food commodities distributed. At June 30, 2024, the Foodbank had food commodities of \$800,959 in inventory across all warehouse locations.

Note 1. Summary of Auditor's Results

- A. The auditor's report expresses an unmodified opinion on whether the financial statements of the Foodbank were prepared in accordance with GAAP.
- B. There were no significant deficiencies in internal control over financial reporting. There were no material weaknesses in internal control over financial reporting.
- C. No instances of noncompliance material to the financial statements of the Foodbank, which would be required to be reported in accordance with *Government Auditing Standards*, were disclosed in the audit.
- D. There were no significant deficiencies in internal control over major federal award programs. There were no material weaknesses in internal control over major federal award programs.
- E. The auditor's report on compliance for the major federal award programs for the Foodbank expresses an unmodified opinion on all major federal programs.
- F. The audit disclosed no compliance findings required to be reported.
- G. The programs tested as major were:
 - Coronavirus State and Local Fiscal Recovery Funds (CFDA Number 21.027)
 - Food Distribution Cluster (CFDA Number 10.569, 10.568, and 10.565)
 - Consolidated Appropriations Act (CFDA Number 93.493)
- H. The threshold used to distinguish between Type A and Type B programs was \$750,000.
- I. The Foodbank did not qualify as a low-risk auditee.

Note 2. Findings and Questioned Costs - Major Federal Award Programs Audit

No findings noted.

Note 3. Results of Prior Year Findings

No prior year findings.

Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Independent Auditor's Report

Board of Directors
Foodbank of Southeastern Virginia
Norfolk, Virginia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Foodbank of Southeastern Virginia, which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 26, 2024.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Foodbank of Southeastern Virginia's internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Foodbank of Southeastern Virginia's internal control. Accordingly, we do not express an opinion on the effectiveness of Foodbank of Southeastern Virginia's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Foodbank of Southeastern Virginia's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foodbank's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foodbank's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Forvis Mazars, LLP

**Norfolk, Virginia
September 26, 2024**

Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance

Independent Auditor's Report

Board of Directors
Foodbank of Southeastern Virginia
Norfolk, Virginia

Report on Compliance for Each Major Federal Program

Opinion on each Major Federal Program

We have audited Foodbank of Southeastern Virginia's compliance with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) *Compliance Supplement* that could have a direct and material effect on Foodbank of Southeastern Virginia's major federal program for the year ended June 30, 2024. Foodbank of Southeastern Virginia's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, Foodbank of Southeastern Virginia complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal programs for the year ended June 30, 2024.

Basis for Opinion on each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the audit requirements of Title 2 *U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Foodbank of Southeastern Virginia and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for the major federal programs. Our audit does not provide a legal determination of Foodbank of Southeastern Virginia's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Foodbank of Southeastern Virginia's federal programs.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Foodbank of Southeastern Virginia's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material, if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Foodbank of Southeastern Virginia's compliance with the requirements of the major federal programs as a whole. In performing an audit in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Foodbank of Southeastern Virginia's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Foodbank of Southeastern Virginia's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of Foodbank of Southeastern Virginia's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control Over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the "Auditor's Responsibilities for the Audit of Compliance" section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Forvis Mazars, LLP

**Norfolk, Virginia
September 26, 2024**